



# KEYSTONE FINE WINES



Lariana Cellars, a family owned winery located on the western shore of Lake Osoyoos in southern British Columbia, hand crafts exciting, character-driven wines from estate-grown Cabernet Sauvignon, Carménère and Viognier with small amounts of Syrah, Merlot, and Viognier from neighboring vineyards.

Quite literally across the road from the Canada-US Border, the vineyard benefits from its proximity to Lake Osoyoos enjoying both hot days and cool nights, thus helping ensure the preservation of enough beautiful acidity, key to helping to keep the wines carefully balanced.

In 2012, after selling their grapes for three years, Lariana Cellars proudly bottled their very first vintage. Owners Carol and Dan Scott believe in the mantra of quality over quantity with their grapes, both those grown on their 2 hectare estate vineyard, and the small amount they purchase. Opting to design a modest winery building was a conscious decision which instead allowed them to invest in top tier equipment including two concrete egg fermenters and a vibrating sorting table for secondary hand sorting. Continuing with the philosophy of investing wisely was the decision to employ from the get-go, the talents and expertise of consulting winemaker Senka Tennant who, as Carol puts it, "has been huge for us".

[www.larianacellars.com](http://www.larianacellars.com) | @LarianaCellars | [instagram.com/larianacellars](https://www.instagram.com/larianacellars)

[12x750ml]	HOSPITALITY PRICE +GST	TOTAL INCL. GST	AVAILABILITY	NOTES
2018 VIOGNIER +199078	\$21.50 +\$1.08	\$22.28	Limited stock remaining	100% Viognier. After whole cluster pressing, fermentation took place in the winery's 2 concrete 'eggs' (tanks) and one French oak barrel. The wine was kept on the fine lees and stirred every 10 days for 5 months before blending and filtering.  93pts John Schreiner, Aug 25/19
2014 LARIANA FOURTEEN +129751	\$35.50 +\$1.78	\$37.28	SOLD OUT	63% Cabernet Sauvignon, 26% Merlot, and 11% Carménère. Both the Cab Sauv and Carménère are 100% estate; the Merlot came from the Naramata Bench. All hand-sorted, hand-punched and bottled both unfinned and unfiltered.  3 <sup>rd</sup> Place Overall – 10 <sup>th</sup> Annual BC Iconic Red Wines Tasting Competition, Nov/17 93pts John Schreiner, Dec 3/17   91pts David Lawrason, winealign.com, July 2018
2015 LARIANA FIFTEEN +163799	\$36.43 +\$1.82	\$38.25	Available	63% Cabernet Sauvignon, 20% Syrah, and 17% Carménère. Both the Cab Sauv and Carménère are 100% Estate; the Syrah came from the East side of Lake Osoyoos. Destemmed, then the whole berries were hand-sorted on a vibrating table. Hand punched-down during fermentation 3x/day. Bottled both unfinned and unfiltered.  94pts John Schreiner, Sept 18/18   91pts David Lawrason, winealign.com, Nov 2018
2016 LARIANA SIXTEEN +163811	\$36.43 +\$1.82	\$38.25	Available	NEW! 65% Cabernet Sauvignon, 26% Syrah, and 9% Carménère. The Cabernet and Carm components are both Estate Grown and the Syrah came from Red Brick Vineyard in Osoyoos. All berries were hand-sorted after destemming. 17 months in oak; 35% new, 85% French / 15% American. Bottled both unfinned and unfiltered.  94pts John Schreiner, Aug 25/19
2016 CARMENERE +163855	\$38.99 +\$1.95	\$40.94	SOLD OUT  Next release: Spring 2020	100% Estate-grown Carménère. Following hand harvesting and hand sorting the Carménère was vinified then aged for 18 months in a combination of 90% French and 10% American oak, 33% of which was new. Finally, the finished wine was bottled both unfinned and unfiltered.  93pts John Schreiner, Sept 18/18
2016 CABERNET SAUVIGNON +163863	\$38.99 +\$1.95	\$40.94	Limited stock remaining	NEW! This is only the second release of Lariana Cellars Cabernet Sauvignon! Limited quantities were made of this 100% Cabernet Sauvignon from entirely Estate grown and hand-harvested fruit. Aged 18 months in 85% French Oak, 35% of which was new. Bottled both unfinned and unfiltered.  95pts John Schreiner, Aug 25/19

Prices do not include bottle deposit.